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PRICES AND TARIFFS

1. Discipline/module data

Faculty	Economic Engineering and Business				
Department	Economics and Management				
Academic degree	Bachelor's degree, 1st cycle				
Study-programme	Business and administration				
Year of study	**Semester**	**Type of evaluation**	**Formative category**	**Category of optionality**	**Credits ECTS**
II (full-time education); II (Part-time education)	3; 4	E	D - professional field	O - Mandatory	4

2. Total estimated time

Total hours in the curriculum	Including:				
	Contact hours		Individual work		
	Course	Practical lessons	Year project	Study of theoretical material	Preparing applications
120 (full-time)	30	30	-	32	28
120 (part-time)	12	12	-	52	44

3. Prerequisites to access the discipline/module

According to the curriculum	Economic Mathematics, Economic Theory, Statistics, Micro and Macroeconomics
According to competences	Awareness of the methods of economic theory and the application of mathematical methods of calculation.

4. Conditions for carrying out the educational process

Course	For the presentation of the theoretical material in the classroom, a projector is needed.
Practical lessons	An interactive/conventional whiteboard is required for practical situations in the classroom.

5. Specific competences acquired

Professional competences	**CP 1.** Operating with scientific, economic fundamentals in the field of business and entrepreneurship ✓ Appropriate use in professional communication of the concepts specific to business and entrepreneurship. ✓ The use of specific theories and methods to explain economic phenomena and processes. ✓ Development of alternative options in solving problems in the field. ✓ Evaluate alternatives in solving economic problems. ✓ Theoretical argumentation of economic solutions. **CP 3.** Solving problems using the methods and tools of economic sciences ✓ Identifying problems and solutions characteristic of economic activity. ✓ Use of interdisciplinary knowledge of standard solutions and interpretation of the results obtained.

	✓ Application of standard solutions with the help of economic methods and tools. ✓ Benchmarking of alternatives to make economic activity more efficient. ✓ Development and implementation of appropriate solutions for economic activity. **CP 4.** Evaluating and increasing the performance of the enterprise ✓ Identifying and describing the defining elements of the company's performance. ✓ Explain the interaction of factors that determine the performance of the enterprise. ✓ Applying the basic methods and principles for increasing the performance of the enterprise. ✓ The choice of criteria and methods for assessing the performance of the enterprise. ✓ Development of complex solutions to increase the performance of the enterprise. **CP 5.** Synthesis and formulation of problems based on analyses carried out at company level ✓ Use of interdisciplinary knowledge to ensure efficiency. ✓ The use of fundamental principles and methods to ensure the sustainability of the enterprise's business. ✓ Appropriate use of methods for evaluating and streamlining the activity of the enterprise. **CP 6** Develop alternative problem-solving options at company level ✓ Use of specific economic and managerial methods and tools to explain the operation of the enterprise. ✓ Application of fundamental principles and methods for determining economic and managerial solutions. Developing and implementing complex solutions to ensure the efficient activity of the enterprise.
Transversal competences	-

6. Subject/module objectives

General objective	The course “Prices and tariffs” aims to reveal the essence of the principles and methods of price formation of the economic entities of the Republic of Moldova and to evaluate the factors influencing the price level.
Specific objectives	- the use of terminology and basic notions related to the functions of prices in the national economy, the main factors in the formation of prices; - developing the pricing policy of the company using different pricing strategies; - knowledge of the types of prices used in markets with different degrees of monopolisation: perfect competition, monopolistic competition and other markets; - the determination of prices on the basis of the balance between cost, demand and competition; - determining prices and tariffs in trade, agriculture, construction, etc.; - knowledge of the technique of determining the prices of imported products; substantiation of prices of export products; - the assessment of the price level as part of the statistical analysis; - forecasting prices depending on various factors of influence.

7. Content of the subject/module

Topics of teaching activities	Number of hours	
	full-time study	part-time study
Lecture topics		
Topic 1. The concept, essence and role of prices in the economy	4	1
Topic 2. Enterprise price formation policy	2	1
Topic 3. Price adjustment by market type	4	1
Topic 4. Methods for determining prices	4	2
Topic 5. State regulation of prices and tariffs	2	1
Topic 6. Peculiarities of price determination in some branches of the national economy of the Republic of Moldova	4	2
Theme 7. Specifics of the determination of tariffs for services	4	2
Topic 8. Prices in international trade	4	1
Topic 9. Methods of researching price dynamics in the economy	2	1
Total course	**30**	**12**
Topics of practical lessons		
Topic 1. The concept, essence and role of prices in the economy	4	1
Topic 2. Enterprise price formation policy	2	1
Topic 3. Price adjustment by market type	4	1
Topic 4. Methods for determining prices	4	2
Topic 5. State regulation of prices and tariffs	2	1
Topic 6. Peculiarities of price determination in some branches of the national economy of the Republic of Moldova	4	2
Theme 7. Specifics of the determination of tariffs for services	4	2
Topic 8. Prices in international trade	4	1
Topic 9. Methods of researching price dynamics in the economy	2	1
Total practical lessons	**30**	**12**

8. References:

Mains (Mandatory)	1. Cursul pe platforma educațională http://moodle.utm.md/course/view.php?id=631. 2. Dumitraşcu, Vadim. Preţuri şi concurenţă: Elemente teoretico-metodologice şi aplicative moderne. - Bucureşti : Editura universitară, 2018. - 248 p. ISBN 978-606-28-0820-4. 3. Friedrich August von Hayek . Preţuri şi producţie. - Iaşi : Editura Universităţii "Al. I. Cuza", 2017. - 133 p. ISBN 978-606-714-339-3.
Additional (optional)	4. Stratila, A. Prices and tariffs. Methodical instructions on the execution of individual work for part-time students. Chisinau: 'Technique-UTM', 2020. 16 p.

9. Evaluation

Education form	**Periodic evaluations**		**Current evaluation**	**Individual study**	Exam
	PE 1	PE 2			
full-time study	15%	15%	15%	15%	40%
part time study	25%			25%	50%
Minimum performance standard					
Attendance and involvement (activity) at lectures and practical lessons. Obtaining the minimum grade '5' for each type of evaluation.					